## **Assumptions**

# The purpose of the following scenarios is to show you how your liquidation strategy can impact your retirement plan

#### **General Assumptions**

- Inflation Rate 4%
- Both Bob and Mary are retired.
- Expected Rate of return on investments is 6%
- Social Security
  - Social Security inflation is 1.5%.
  - Social Security benefit is \$2,896, starting at age 70 for each client. Full retirement benefit would be \$2,000 each.
- Life expectancy is age 90.
- The clients have \$2,000,000 in assets.
  - \$800,000 in retirement assets
  - \$1,200,000 in their taxable accounts
  - All assets are in a moderate portfolio
- Living Expenses are \$120,000 per year, not including taxes.

#### **Scenarios**

- Client withdraws money first from their retirement accounts to fund their life style.
- Clients follow a "tax efficient" liquidity strategy, withdrawing most tax efficient assets first and least tax efficient assets last.

### Retirement Cash Flow - Liq. Strat. Brokerage 1st | Soc Sec Age 70 - Liq



Strategy/Brokerage Accounts 1s LE 90 (All Years) (Only Show Future Values)

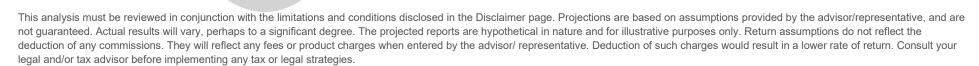
The Cash Flow report illustrates your income, savings, expenses, and resulting net cash flow on an annual basis.

#### Retirement Cash Flow - Liq. Strat. Brokerage 1st

Bob - Retirement / Mary - Retirement - 2024

١	Year	Age	Income Flows	Planned Distributions	Total Inflows	Total Expenses	Total Outflows	Net Cash Flow	Portfolio Growth	Other Portfolio Activity	Total Portfolio Assets
2	2024	63/63	\$36,000	\$0	\$36,000	\$132,422	\$132,422	(\$96,422)	\$131,890	\$0	\$2,235,468
2	2025	64/64	\$36,000	\$0	\$36,000	\$136,847	\$136,847	(\$100,847)	\$133,950	\$0	\$2,268,571
2	2026	65/65	\$36,000	\$0	\$36,000	\$143,022	\$143,022	(\$107,022)	\$135,911	\$0	\$2,297,460
2	2027	66/66	\$36,000	\$0	\$36,000	\$147,586	\$147,586	(\$111,586)	\$137,603	\$0	\$2,323,477
2	2028	67/67	\$36,000	\$0	\$36,000	\$152,286	\$152,286	(\$116,286)	\$139,128	\$0	\$2,346,319
2	2029	68/68	\$36,000	\$0	\$36,000	\$157,124	\$157,124	(\$121,124)	\$140,451	\$0	\$2,365,646
2	2030	69/69	\$36,000	\$0	\$36,000	\$162,074	\$162,074	(\$126,074)	\$141,558	\$0	\$2,381,130
2	2031	70/70	\$93,801	\$0	\$93,801	\$174,477	\$174,477	(\$80,676)	\$142,431	\$0	\$2,442,885
2	2032	71/71	\$103,048	\$0	\$103,048	\$181,509	\$181,509	(\$78,461)	\$146,409	\$0	\$2,510,833
2	2033	72/72	\$104,054	\$0	\$104,054	\$187,719	\$187,719	(\$83,665)	\$150,445	\$0	\$2,577,613
2	2034	73/73	\$105,074	\$0	\$105,074	\$194,155	\$194,155	(\$89,081)	\$154,411	\$0	\$2,642,943
2	2035	74/74	\$106,110	\$0	\$106,110	\$200,780	\$200,780	(\$94,670)	\$158,286	\$0	\$2,706,559
2	2036	75/75	\$107,162	\$73,575	\$180,737	\$223,715	\$223,715	(\$42,978)	\$162,054	(\$73,575)	\$2,752,060
2	2037	76/76	\$108,230	\$77,843	\$186,073	\$231,858	\$231,858	(\$45,785)	\$164,986	(\$77,843)	\$2,793,418
2	2038	77/77	\$109,314	\$81,993	\$191,307	\$240,108	\$240,108	(\$48,801)	\$167,466	(\$81,993)	\$2,830,090
2	2039	78/78	\$110,414	\$86,737	\$197,151	\$248,738	\$248,738	(\$51,587)	\$169,664	(\$86,737)	\$2,861,430
2	2040	79/79	\$111,530	\$91,748	\$203,278	\$257,750	\$257,750	(\$54,472)	\$171,543	(\$91,748)	\$2,886,753
2	2041	80/80	\$112,662	\$97,039	\$209,701	\$267,185	\$267,185	(\$57,484)	\$173,061	(\$97,039)	\$2,905,291

Year	Age	Income Flows	Planned Distributions	Total Inflows	Total Expenses	Total Outflows	Net Cash Flow	Portfolio Growth	Other Portfolio Activity	Total Portfolio Assets
2042	81/81	\$113,812	\$102,096	\$215,908	\$277,066	\$277,066	(\$61,158)	\$174,172	(\$102,096)	\$2,916,209
2043	82/82	\$114,980	\$107,962	\$222,942	\$287,676	\$287,676	(\$64,734)	\$174,827	(\$107,962)	\$2,918,340
2044	83/83	\$116,164	\$113,507	\$229,671	\$298,436	\$298,436	(\$68,765)	\$174,953	(\$113,507)	\$2,911,021
2045	84/84	\$117,366	\$120,001	\$237,367	\$309,754	\$309,754	(\$72,387)	\$174,513	(\$120,001)	\$2,893,146
2046	85/85	\$118,586	\$126,055	\$244,641	\$321,063	\$321,063	(\$76,422)	\$173,424	(\$126,055)	\$2,864,093
2047	86/86	\$119,824	\$132,351	\$252,175	\$333,036	\$333,036	(\$80,861)	\$171,631	(\$132,351)	\$2,822,512
2048	87/87	\$121,082	\$138,888	\$259,970	\$345,621	\$345,621	(\$85,651)	\$169,102	(\$138,888)	\$2,767,075
2049	88/88	\$122,358	\$144,598	\$266,956	\$358,261	\$358,261	(\$91,305)	\$165,751	(\$144,598)	\$2,696,923
2050	89/89	\$123,654	\$151,562	\$275,216	\$371,391	\$371,391	(\$96,175)	\$161,509	(\$151,562)	\$2,610,695
2051	90/90	\$124,968	\$157,443	\$282,411	\$384,747	\$384,747	(\$102,336)	\$156,305	(\$157,443)	\$2,507,221



### Retirement Cash Flow - Liq. Strat. Retirement 1st | Soc Sec Age 70 - Liq



Strategy/Retirement Accounts 1 LE 95 (All Years) (Only Show Future Values)

The Cash Flow report illustrates your income, savings, expenses, and resulting net cash flow on an annual basis.

#### Retirement Cash Flow - Liq. Strat. Retirement 1st

Bob - Retirement / Mary - Retirement - 2024

	Year	Age	Income Flows	Total Inflows	Total Expenses	Total Outflows	Net Cash Flow	Portfolio Growth	Other Portfolio Activity	Total Portfolio Assets
(8)	2024	63/63	\$36,000	\$36,000	\$167,680	\$167,680	(\$131,680)	\$119,900	\$0	\$1,988,220
	2025	64/64	\$36,000	\$36,000	\$175,069	\$175,069	(\$139,069)	\$119,193	\$0	\$1,968,344
	2026	65/65	\$36,000	\$36,000	\$194,283	\$194,283	(\$158,283)	\$118,002	\$0	\$1,928,063
	2027	66/66	\$36,000	\$36,000	\$203,642	\$203,642	(\$167,642)	\$115,588	\$0	\$1,876,009
	2028	67/67	\$36,000	\$36,000	\$213,462	\$213,462	(\$177,462)	\$112,467	\$0	\$1,811,014
	2029	68/68	\$36,000	\$36,000	\$223,761	\$223,761	(\$187,761)	\$108,570	\$0	\$1,731,823
	2030	69/69	\$36,000	\$36,000	\$177,346	\$177,346	(\$141,346)	\$103,823	\$0	\$1,694,300
	2031	70/70	\$93,801	\$93,801	\$184,805	\$184,805	(\$91,004)	\$101,574	\$0	\$1,704,870
	2032	71/71	\$103,048	\$103,048	\$192,183	\$192,183	(\$89,135)	\$102,207	\$0	\$1,717,942
	2033	72/72	\$104,054	\$104,054	\$198,044	\$198,044	(\$93,990)	\$102,991	\$0	\$1,726,943
	2034	73/73	\$105,074	\$105,074	\$204,081	\$204,081	(\$99,007)	\$103,530	\$0	\$1,731,466
	2035	74/74	\$106,110	\$106,110	\$210,257	\$210,257	(\$104,147)	\$103,801	\$0	\$1,731,120
	2036	75/75	\$107,162	\$107,162	\$216,590	\$216,590	(\$109,428)	\$103,781	\$0	\$1,725,473
	2037	76/76	\$108,230	\$108,230	\$223,485	\$223,485	(\$115,255)	\$103,442	\$0	\$1,713,660
	2038	77/77	\$109,314	\$109,314	\$231,022	\$231,022	(\$121,708)	\$102,734	\$0	\$1,694,686
	2039	78/78	\$110,414	\$110,414	\$238,776	\$238,776	(\$128,362)	\$101,596	\$0	\$1,667,920
	2040	79/79	\$111,530	\$111,530	\$246,818	\$246,818	(\$135,288)	\$99,992	\$0	\$1,632,624
	2041	80/80	\$112,662	\$112,662	\$255,128	\$255,128	(\$142,466)	\$97,876	\$0	\$1,588,034
	2042	81/81	\$113,812	\$113,812	\$263,682	\$263,682	(\$149,870)	\$95,203	\$0	\$1,533,367

Year	Age	Income Flows	Total Inflows	Total Expenses	Total Outflows	Net Cash Flow	Portfolio Growth	Other Portfolio Activity	Total Portfolio Assets
2043	82/82	\$114,980	\$114,980	\$272,502	\$272,502	(\$157,522)	\$91,926	\$0	\$1,467,771
2044	83/83	\$116,164	\$116,164	\$281,548	\$281,548	(\$165,384)	\$87,993	\$0	\$1,390,380
2045	84/84	\$117,366	\$117,366	\$290,915	\$290,915	(\$173,549)	\$83,353	\$0	\$1,300,184
2046	85/85	\$118,586	\$118,586	\$300,580	\$300,580	(\$181,994)	\$77,946	\$0	\$1,196,136
2047	86/86	\$119,824	\$119,824	\$310,540	\$310,540	(\$190,716)	\$71,708	\$0	\$1,077,128
2048	87/87	\$121,082	\$121,082	\$320,773	\$320,773	(\$199,691)	\$64,574	\$0	\$942,011
2049	88/88	\$122,358	\$122,358	\$331,298	\$331,298	(\$208,940)	\$56,474	\$0	\$789,545
2050	89/89	\$123,654	\$123,654	\$342,126	\$342,126	(\$218,472)	\$47,333	\$0	\$618,406
2051	90/90	\$124,968	\$124,968	\$352,509	\$352,509	(\$227,541)	\$37,074	\$0	\$427,939
2052	91/91	\$126,302	\$126,302	\$363,670	\$363,670	(\$237,368)	\$25,655	\$0	\$216,226
2053	92/92	\$127,656	\$127,656	\$374,988	\$374,988	(\$247,332)	\$12,963	\$0	(\$18,143)
2054	93/93	\$129,030	\$129,030	\$389,206	\$389,206	(\$260,176)	\$0	\$0	(\$278,319)
2055	94/94	\$130,426	\$130,426	\$404,774	\$404,774	(\$274,348)	\$0	\$0	(\$552,667)
2056	95/95	\$131,842	\$131,842	\$420,965	\$420,965	(\$289,123)	\$0	\$0	(\$841,790)

### **Goal Analysis**



#### **Your Goals**

Pro	Probability of Success							
	High	80% - 100%						
	Medium	66% - 79%						
	Low	0% - 65%						



Your Goals	Soc Sec Age 70 - Liq Strategy/Retirement Accounts 7 90	Soc Sec Age 70 - Liq 1 LE Strategy/Brokerage Accounts 1s LE 90
Lifestyle		
Income	\$36,000	\$36,000
Expenses	\$167,680	\$132,422
Savings	\$0	\$0
Retirement	54% Probability	86% Probability
Retirement Ages	63/63	63/63
Living Expenses	\$120,000 / year	\$120,000 / year